

**Dear Maggie,**

As you know by now, the repairs to the Sagamore Bridge were scheduled to begin on Monday, March 1 but were delayed to Friday, March 5. Here is the CORRECT link to the CCRTA website where construction updates are maintained: <http://www.capecodrta.org/sagamorebridge/> You are welcome and encouraged to use this link on your own website and in emails with your customers.

*Deborah Converse, CEO*  
Hyannis Area Chamber of Commerce

If you have Member News to share, or a comment to make, please email [deborah@hyannis.com](mailto:deborah@hyannis.com).

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**Senate Passes Bipartisan Travel Promotion Act, Sends Bill to President for Signature**

**Historic Vote Puts United States on Path to Welcoming Millions of New Visitors, Creating Thousands of American Jobs**

Landmark legislation that establishes a multi-million dollar, public-private partnership to promote the United States as a premier travel destination and better explain travel security policies to foreign travelers gained final passage by a strong bipartisan vote of 78 to 18 in the Senate last week. According to independent analysis by Oxford Economics, the program could attract 1.6 million additional visitors from other countries and create more than \$4 billion in consumer spending annually. The legislation's champions included Senators Reid, Dorgan, Ensign and Klobuchar in the Senate and Representatives Delahunt, Blunt and Farr in the House. It passed the House in November, is expected to be signed into law by President Obama in the coming days.

The Travel Promotion Act creates the Corporation for Travel Promotion, modeled after successful programs in U.S. states and other developed nations, with the mission of attracting more visitors to the United States. The initiative is funded through a matching program featuring up to \$100 million in private sector contributions and a \$10 fee on foreign travelers who do not pay \$131 for a visa to enter the United States. The fee will be collected once every two years in conjunction with the Department of Homeland Security's Electronic System for Travel Authorization. No money is provided by U.S. taxpayers.

**Open Cape receives \$32 million for broadband expansion on Cape Cod and the islands**

The non-profit OpenCape Corporation announced that it was notified by the U.S. Department of Commerce that it has been awarded \$32 million in American Recovery and Reinvestment Act (ARRA) Broadband Technology Opportunity Program (BTOP) funds to construct a 350 mile fiber optic network, wireless microwave network, and regional data center.

The \$32 million BTOP grant will be combined with matching funds totaling \$8 million from the Commonwealth of Massachusetts, RCN Metro Optical Networks, and Barnstable County to construct a comprehensive middle mile network to support the economic, educational, public safety, and governmental needs of the southeast Massachusetts region.

OpenCape will serve as an underpinning infrastructure for economic diversification and expansion on Cape Cod. They estimate that the project will create more than 200 jobs in the equipment, construction and manufacturing sectors, as well as an additional 200 indirect jobs.

*Office of the Town Manager*

**Barnstable**



*You are cordially invited to attend the Ninth Annual State of the Town Address by John C. Klimm, Town Manager*

**Thursday, April 8, 2010 at 7:00 pm**

**Returning to: Barnstable High School  
Knight Auditorium, 744 West Main Street, Hyannis**

Reception following in Cobb Astro Park Memorial Garden and Harvey Broadbent Library  
**RSVP 508.862.4610 by March 19th. Call now !!**  
Comfortable seating is available for you to join us !!!

**Member News...**

**Well Wed Magazine is hosting the Cape & Islands Wedding Affair at Ocean Edge Resort in Brewster this Saturday, March 6, 2010.** This event will feature vendors from the Cape and Islands. AND We are offering a free ticket to any bride who registered for the sham event in Boston -all they need to do is bring a proof of purchase (ticket, receipt, or the like) to the door, and we'll take care of the rest. Visit [www.aweddingaffair.com](http://www.aweddingaffair.com) or call 802-879-9255 for more information.

**Cape Associates of Eastham and Barnstable, a green building contractor, together with ZeroEnergy Design of Boston, an architecture and mechanical design firm, recently completed a new modern home in Orleans, Massachusetts - the English Residence.** The house includes a wide variety of green features including solar electric, solar hot water, a living green roof, low flow fixtures and toilets, local and rapidly renewable materials, stormwater management, and a whole house ventilation and allergen filtration system. Cape Associates as the **green builder**, created a healthy, energy efficient home that also earned LEED Gold certification under the LEED for Homes program from the US Green Building Council (USGBC).

**The Community Bank Business Resource Center in Falmouth is hosting a workshop entitled, "Cut the Grass, Cut Your Costs: QuickBooks for Contractors."** Frank Guinan, Founder of Integrity Business Solutions and Certified ProAdvisor for QuickBooks will introduce the setup of QuickBooks, how to create estimates and invoices and how to analyze job cost reports. The workshop is scheduled for Friday, March 12<sup>th</sup> from 8:15am-12:30pm at 704 Main Street, Suite 6A, Falmouth, MA. For more information, please contact Jennifer Perrault-Minshall, Business Resource Specialist, at 508.299.8223 or [jpminshall@communitybank.com](mailto:jpminshall@communitybank.com). To register for this seminar, please visit [www.communitybank.com/quick\\_books](http://www.communitybank.com/quick_books).

**At the Black Whale Gallery** join the *Scrimshaw Class for Adults Saturday, March 20th 12-4 p.m.* Learn about the history of this truly unique American craft. A four hour class where students will complete a simple project on real antique ivory. Cost is \$100 which includes all materials, class size is limited to 6 students. Visa, M.C. accepted.

*Pizza Art Club for kids 5-7p.m. every Saturday night.* Catch an early movie or a bite to eat knowing your children are in good hands. Two hours of art instruction, all art supplies, pizza dinner and drinks are included in one low price of \$25. Classes are taught by MA certified art instructor Nancy Lyon. Nancy has taught in Cape Cod public schools for over 14 years. Class size is limited to 8; sign up Early as spaces fill up fast. For more information call the Black Whale Gallery @ 508 771-8600 or 508 274-9031.

**The Arts Foundation of Cape Cod's Spring grants cycle has a deadline of Friday, March 19, 2010, 5 PM.** This program provides cash awards to local artists and cultural organizations that are engaged in projects that help create a strong, stable, and diverse arts and culture industry on Cape Cod, and contribute positively to the quality of life and economic vitality of the region. Guidelines and application materials are available on the AFCC web site [www.artsfoundation.org](http://www.artsfoundation.org) or by calling 508-362-0066.

**St. Mary's Church presents "Winston Churchill, the Man and His Times"**

an informal discussion about the extraordinary life of this controversial statesman and icon of the 20th century which will be led by Dick Osborne, a member of the renown Churchill Center.

Saturday, March 13 from 11am - 1pm at St. Mary's Episcopal Church, Rt 6A , Barnstable Village. A light luncheon of soup/chowder + salad and beverage is included. Tickets are \$15 in advance, \$20 at the door. Reservations are recommended. Mail your check made out to "St. Mary's Church - W. Churchill" to: St. Mary's Church, 3055 Rt. 6A, Barnstable, MA 02630. For more information, call Connie Sullivan, 508-362-3977.

**Thanks to Simple Storage, 540 Main Street, Hyannis for donating the use of a storage unit to the BID (Hyannis Downtown Business Improvement District)! Call 508-778-5700 or visit [www.simplestoragecapecod.com](http://www.simplestoragecapecod.com) to learn more!**

**Thanks to our sponsors!**



Presented by  
The Community Bank



**Brought to you by these Hyannis Area Chamber of Commerce Members!**

**Build Your Business Lunch Friday, March 12 12 Noon - 1:30 PM**

**Sponsored by Cape Cod Broadcasting**

**At Outback Steakhouse Chip Bishop, of Chip Bishop Communications and Marketing,** will speak on promoting yourself and your business.

Meet other HACC members and guests and make solid business contacts in this casual one-on-one setting. Maximize your B2B exposure: bring your business cards and brochures for the resource table; donate a door prize; and be prepared to present YOUR 2-minute introduction. *Enjoy a terrific lunch, great networking and door prizes. Registration begins at 11:30 a.m. RSVP requested!*

**Cost is \$15.00 for HACC members - \$25 for non-members.**

**RSVP to 508-775-7778 or [www.hyannis.com](http://www.hyannis.com)**

**"1000 Greatest Places in Massachusetts" nominations accepted until April 1st**

The state Office of Travel and Tourism is accepting nominations for the "1,000 Greatest Places in Massachusetts" and state Senate President Theresa Murray is encouraging people to nominate places in her district, which includes the Cape and Islands.

The greatest places program seeks to increase visitation to the state's wide range of exceptional historic sites, cultural venues and natural landscapes. The Office of Travel and Tourism has a Web site to accept nominations from the public: [www.greatplaces.com](http://www.greatplaces.com).

*All nominations must be open and available to the public. Only one nomination per person. The deadline for entries is April 1. The winners will be announced in May.*

**Quick Links**

[News Calendar](#)  
[Our Web Site](#)

